



*Stephanie Hopson
President, CEO*

UPS Announces All New Pricing for the Package Express Center Network

We will soon be kicking off Beta test sites that have requested to test the all new UPS pricing, discounts of UPS bill, report features, etc. We will

keep you updated on this beta test.

UPS's mission statement is uniformity in retail pricing across all shipping outlet channels including The UPS Store, Staples, on-line at ups.com, stand-alone shipping outlets, and Package Express Center locations across the nation.

These retail pricing changes will not change anything about how your Retail Package Drop Off's (RPDO) are currently handled or the way you are currently paid for these types of packages. The pricing changes that UPS is requiring will affect retail packages only.

The all new way these UPS rates will work is a credit off of your UPS invoice on a weekly basis on your amount billed. Your Total System Software will be preloaded with the required UPS retail rates and you will also be charging your UPS customer the retail rate. Your profit will be the discount you will be receiving from UPS based on weight of the package, which will be reflected on your UPS bill as a discount. UPS is expecting the UPS customer to get more uniform rates, more competitive rates, maintain margins for the store, and be a win-win situation for retail shippers and the UPS end customer.

Package Express Center has always looked to provide shipping in under-served communities throughout the United States. Providing shipping as an extra service in your retail location for your customers is the goal. PEC has been targeting these areas for years now in Small Town America. Since these retail shippers have no competition in their drawing area, besides USPS, PEC will also be offering 2 additional rate structures for stores to be able to choose from to better suit your needs based on their demographics, drawing area, and competitors in the area for increased profit margins. These additional rate structures allow you to customize your profit margins depending on your surrounding competition and what

you want as the store owner. Being part of the Package Express Centers network is more exciting than ever; with drop off incentives, UPS invoice discounts, ability to customize retail pricing for increased profits, and even reduced pick up fees. Using all these tools at our disposal leads to a better service to provide for your customers and a better service for your store as well.

We will be informing our PEC National network of the ongoing process of changing all accounts to these new Retail Rates via the newsletter, email, and our website. You may also call in if you have any additional questions regarding these upcoming changes for all accounts prior to the kick-off.



TM

New Address Validation— Now Using UPS Application

Address validation is a priceless tool integrated into your shipping software to ensure your package will make it to the correct destination with no worries of address correction charges. Of course this tool only works if you know how to use it. When address validation is used it is simply checking to make sure the address you entered actually exists. This validator cannot tell if the address is in fact where the recipient lives etc. This is important to understand because when you are shipping to a building with multiple suites or an apartment complex for example it cannot validate the suite number or apartment number. After validating the address you will then need to add the suite, apartment, room number etc.

When you enter your ship to information you will see a red button in the lower left hand corner that says "Address Validation". If it is your first time using this feature when you click the button it will prompt you to do a one time set up.

Address Validation *continued*

Ship To Address

TO: **IMPORTANT!** UPS Requires a STREET ADDRESS DO NOT use P.O. BOX, APO, or FPO

Names matching Destination Zip Code: JOHN SMITH

First Name: JOHN
Last Name: SMITH
Company: Address Validation Access Key

When present on Address: Address Validation is not currently enabled. Please click the 'Enable UPS® Address Validation' box on the right-hand side of the following page to automatically generate an Access License Key. This is a one time setup.

Buttons: OK, Cancel, Delete Address, Save, Cancel and Start New Package

You Will Simply click Ok then enter your UPS.com username and password in the applicable boxes and click the “enable” box to generate the access key. If you do not know your UPS.com username and password, we can provide that for you.

Ship To Address

TO: **IMPORTANT!** UPS Requires a STREET ADDRESS DO NOT use P.O. BOX, APO, or FPO

Names matching Destination Zip Code: JOHN SMITH

First Name: JOHN
Last Name: SMITH
Company: UPS® Address Validation Setup

My UPS.com Account Information:
User ID: []
Password: []
Access License Number: []

Buttons: OK, Cancel, Enable UPS® Address Validation

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After enabling Address validation it will determine if the address you entered is valid and whether it is a commercial or residential address. You will then click ok.

Ship To Address

TO: **IMPORTANT!** UPS Requires a STREET ADDRESS DO NOT use P.O. BOX, APO, or FPO

Names matching Destination Zip Code: JOHN SMITH

First Name: JOHN
Last Name: SMITH
Company: UPS® Address Validation

Below is the response via UPS®
Address: 302 CCU BLVD
Commercial / Residential: Commercial

Buttons: OK, Cancel

If it is unable to validate the address it will then give you the option to use the address anyway by choosing yes,

keeping in mind additional charges may occur, or you may choose no to change the address entered.

Ship To Address

TO: **IMPORTANT!** UPS Requires a STREET ADDRESS DO NOT use P.O. BOX, APO, or FPO

Names matching Destination Zip Code: JOHN SMITH

First Name: JOHN
Last Name: SMITH
Company: []

When present on Address: Address Validation - no match

Address Line 1: []
Address Line 2: []
Address Line 3: []

City: []
State: []
Zip Code: []
Phone: (000) 000-0000
E-Mail: []

Buttons: Yes, No

You will then see on your customer receipt if the address was successfully validated or not. Beside the ship to name AV means it validated successfully and AVN means it did not validate.

CUSTOMER RECEIPT Sender: SALLY SMITH
Operator ID/Retailer: 123 PEC-ASAP Account #: TESTA
TEST INC 800-999-9999 123 TEST ST GREENEVILLE TN 37745 Weight: 5 LBS SZ: 10XTX5

Freight: \$12.60
Packing Chgs.: \$0.00
Additional Features: \$0.00
Other Chgs.: \$0.00
Coupon: \$0.00
Total Due: \$12.60

Ship To: AV
JOHN SMITH
302 CCU BLVD
GREENEVILLE TN 37745

TS2000 Version # 18.0.10

TERMS & CONDITIONS
CLAIMS: Do not dispose of any packing material or merchandise until the claim is paid or investigated by PEC. In no event will consequential damages or expenses be covered. In the event of partial loss or partial damages, coverage will be pro-rated based on total contents and total declared value of contents and only partial reimbursement will be made. Claims on antiques must have a prior appraisal or other proof of value within the last 9 months of shipping. PEC retains the salvage rights and will keep the items on claims that are paid. Claim payments will be made for the lowest of: repair cost, original cost, replacement cost, or declared value.
THIS RETAILER WILL NOT SHIP: Guns, ammunition, furniture, TV's, motors, engines, hazardous materials, alcoholic beverages, perishables, packages valued over \$25,000 or any item prohibited by the carrier according to their stated tariffs. NO CLAIM on these items will be honored.
By shipping any package that does not comply with these Terms & Conditions, the Shipper hereby releases Package Express Center Inc. and the Retailer from any liability and understands that the package will be solely covered by UPS.

CUSTOMER RECEIPT Sender: SALLY SMITH
Operator ID/Retailer: 123 PEC-ASAP Account #: TESTA
TEST INC 800-999-9999 123 TEST ST GREENEVILLE TN 37745 Weight: 5 LBS SZ: 10XTX5

Freight: \$14.30
Packing Chgs.: \$0.00
Additional Features: \$0.00
Other Chgs.: \$0.00
Coupon: \$0.00
Total Due: \$14.30

Ship To: AVN
JOHN SMITH
1555 CCU BLVD
GREENEVILLE TN 37745

TS2000 Version # 18.0.10

TERMS & CONDITIONS
CLAIMS: Do not dispose of any packing material or merchandise until the claim is paid or investigated by PEC. In no event will consequential damages or expenses be covered. In the event of partial loss or partial damages, coverage will be pro-rated based on total contents and total declared value of contents and only partial reimbursement will be made. Claims on antiques must have a prior appraisal or other proof of value within the last 9 months of shipping. PEC retains the salvage rights and will keep the items on claims that are paid. Claim payments will be made for the lowest of: repair cost, original cost, replacement cost, or declared value.
THIS RETAILER WILL NOT SHIP: Guns, ammunition, furniture, TV's, motors, engines, hazardous materials, alcoholic beverages, perishables, packages valued over \$25,000 or any item prohibited by the carrier according to their stated tariffs. NO CLAIM on these items will be honored.
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The Tech Corner

by Randall Roderick

What is Bandwidth and How Does It Impact Your Computing Experience?

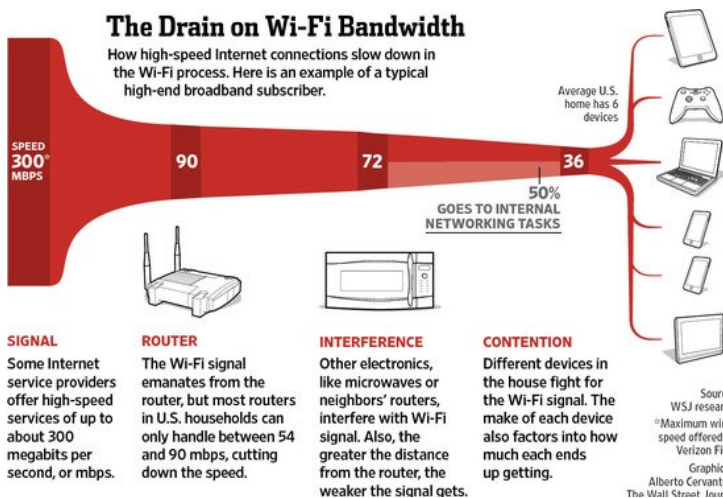
Most of us- at one time or another- have experienced slow internet connections. Sometimes, when we attempt to download something from the internet it seemingly takes forever. You may have even noticed that the internet works faster and is more responsive at other locations. This is because of the concept of bandwidth, which is essentially the medium through which data traverses over a wireless network. Bandwidth throughput is the speed at which you are able to download and upload content from your network to the internet- which is known as a wide area network. There are many variables which can affect the speed at which your wifi network operates. The first consideration is the speed at which your internet service provider configures your network. You could very well be subscribed to a high-speed internet connection, or you could be on a lower tier that is slower. The plan you subscribe to with your internet service provider is the absolute optimal speeds you can achieve on your network- unless you upgrade to a faster plan; however, there are many variables which can alter that optimal speed and degrade the quality of the signal. For instance, microwaves are, essentially, turbo-charged devices that emit signals on the same radio frequency as the wifi signal from the router. A microwave in close proximity to a wifi router can cause issues with the wifi signal when the microwave is in use. Likewise, obstructions to the signal such as metal, mirrors, thick walls, and foliage can degrade the quality of the signal and slow the speed at which you are able to use the internet. Keeping these ideas in mind, you can increase the range and throughput of your bandwidth by taking these concepts into consideration when placing your router & modem combination in a central and appropriate location.

Another concept which is equally important to remember is that your internet speeds will be reduced when there are additional clients connected to your network. Essentially, the more devices connected, the slower your overall speeds will be. You may also notice a decrease in speeds if there is a device connected which is streaming multimedia content. Your internet speeds- when shared between multiple devices- is divided between them so that everyone has internet access; however, having many devices connected to the wifi can make the surfing experience quite slow and can become frustrating. By simply disconnecting from the wifi any devices that you

are not currently using, you can greatly increase the efficiency of the signal to the devices that do require the bandwidth.

The specific type of surfing you do also greatly impacts the available speed. Applications, programs, and services that stream multimedia content generally consume and use much, much more data. A computer connected to the wifi that is simply browsing internet sites for the reading pleasure of the user is consuming much less data than the computer being used by the person who is connected and doing online game, or streaming music. Sometimes, we may wish to use services and applications that require additional bandwidth without actually having those resources available. In instances in which this happens, very often it is a misconception that there is something wrong with the computer. Some people may even believe that the machine has viruses when, in reality, the buffering they are experiencing or the slow loading of the web pages they are attempting to access is due to insufficient bandwidth being available.

PRO TIP: To test the speed of your wireless network, you can go to <http://www.speedtest.net/> and select "GO". If you are running this test from your smartphone, ensure that you are connected to your wireless network as opposed to your mobile broadband network. Checking the speed of your wifi on a regular basis helps to ensure that you are receiving the service for which you are paying and that there are no issues with your internet connectivity.



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TONR1012	HP 1012 & 1020	\$59.99 ea.	\$56.99 ea.
TONR5L6L	HP 5L & 6L	\$41.99 ea.	\$36.99 ea.
TONR1000	HP 1000 & 1200	\$55.99 ea.	\$49.99 ea.
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Ship your packages Here!

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