The #1 In-Store Retailing Network of Package Shippers in the US - Serving Independent Retailers Since 1984

July 2023

Package Express Center Locations are NOW UPS Authorized Shipping Providers & All that Brings to Your Store!

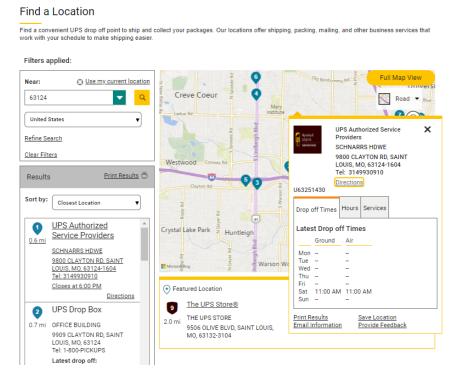
Authorized Service Provider



Forty years ago, when PEC first started setting up independent retail locations in Small Town America to process & ship UPS packages for their customers these new PEC locations were called commercial counters. Now years later UPS Corporate has branded our National Network of PEC locations as UPS "Authorized Shipping Locations".

Over the years – UPS Corporate has recognized the value of our PEC independent retailers in communities that offer UPS services and has been working to reward, help, and assist Package Express Center Inc., and our National Network:

- In 2006, UPS studied the "doing it on their own" commercial counters that had lower volumes, higher cancellations, price gouging, bad customer experiences, high claim rates and overall, a low operating score and decided to stop this program and not set up anymore "winging it" locations.
- In 2012, UPS recognized our locations were well trained, had ongoing support & training from PEC, offered
 a good customer experience and proposed the idea to list our locations on UPS.com locator to drive even
 more customer traffic into our locations.
- PEC locations and especially brand-new locations have resulted in untold adverting dollars for this service in many stores. The UPS information about a UPS store lists full store information, driving directions, UPS pick-up times, store hours and services offered. Many PEC accounts only rely on their UPS signage and UPS.com locator adverting – do no other adverting or promoting and are still successful with this UPS shipping service.



UPS Authorized Shipping Providers

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- UPS also recognized the growth of Internet sales and drop off packages in 2012 and started rebating back money to all our locations for accepting these types of packages.
- UPS knows the value that their brand logo has on consumers—so they offered PEC the chance to incorporate
 their UPS logo into our full selection of banners, signs and decals for our accounts. (See inside right page of
 this newsletter for our full selection of UPS branded marketing items that are available on sale this month!)
- Approximately 5 years ago UPS sent out ALL of our existing PEC locations new signs at no cost!



- UPS acknowledged stores hate paying for address corrections and have been rebating back to you
 quarterly 50% of all address correction fees your store has been charged. But in the last 5-6 years
 address corrections have dramatically decreased due to stores using the Address Validation API built into
 our UPS certified Total Shipping Software and also locations updating their ship to database if they do incur
 a correction.
- UPS Corporate assigned PEC Inc., a special (not published) 800# for PEC to use to help our stores get resolution with any issues or problems they might have with UPS. If you have any issues - call or email PEC to help you with any issues your store might have easier and faster!
- UPS acknowledged that some stores might not need a driver to stop everyday and/or stores wanted to pay
 a lower UPS weekly service fee. PEC was able to start offering the UPS Smart pick-up option that saves
 both UPS & the store money. PEC's negotiated weekly service fee is one of the lowest fees being offered
 over the years.
- UPS has offered PEC locations to charge the Suggested UPS Retail Rate so that are stores are price
 competitive with other shippers and in return our PEC locations are offered handsome discounts off the
 freight price.
- UPS then saw the value of PEC locations becoming Access Point locations in their communities and increased the amount rebated back to these almost 2,000 AP locations in 2022.
- All NEW: Would your store like to get FREE Saturday pick-up for your customer's packages? A \$ 9.00 weekly value or \$ 468.00 yearly value. Call today (1-800-274-4732 or email <u>info@packageexpresscenters.com</u>) for information on this new benefit.

With Package Express Center working with you, on behalf of you with UPS Corporate and always trying to bring you more benefits, more or better rebates and a great working partnership – how can you go wrong with continuing to offer this UPS shipping service for the customer traffic, increased profits, and benefits your community?

ALL UPS Signs



4 foot Horizontal 2 sided 45"W x 26"H | \$70.00 each Item number - UPS4



Monitor Sign 1 sided 22"W x 15"H \$32.00 each Item number - UPSMON

ALL decals and signs are available for Access Point locations also.





2 foot Vertical 2 sided 24"W x 36"H \$35.00 each Item number - UPS2

Decals



3 ft. Cabinet Decal
1 sided 36""W x 9"H | \$30.00 each
Item number - UPSCAB



Door Decal
8"W x 6"H
\$15.00 each
Item number: UPSDEC
(Decal only available in
version at left, without

pick up.)



Authorized Service Provider

6 ft Banner 1 sided 72"W x 17"H \$60.00 each Item number - UPSBAN





Picked Up Indicator Sign 2 sided 12"W x 8.5"H \$32.00 each Item number - UPSPICK

Specialty signs



2 foot Vertical 1 sided | 24"W x 36"H \$29.99 each Item number - UPSQR

> Shipping Guidelines 1 sided 26"W x 20"H \$30.00 ea. Item number: UPSGUI



Sign placement is critical, which is why we provide numerous sizes that can be used in different locations. You can order more signs in addition to the ones provided in your starter kit by either calling us at **800-274-4732**, or e-mailing us at **info@packageexpresscenters.com**

Please note that all signs are shipped F.O.B. Greeneville, TN.

2nd Quarter 2023 PEC Sales Specials

Choose Your Sign



B. Greeneville, TN



Indoor/Outdoor QR Code Signs 1 sided | 24"W x 36"H



Authorized Service Provider



Indoor/Outdoor ASP Sign 2 sided | 36"W x 17"H



Indoor/Outdoor UPS Sign 1 sided | 24"W x 36"H AP or Non- AP

Dell Desktop Computer

Refurbished
Windows 10 Pro

SSD - 237 GB CPU - i5 RAM - 8 GB

\$**379**95



90 days warranty if not used for PEC Shipping.

Lifetime warranty if used for your PEC Shipping Center

F.O.B. Greeneville, TN

Combo Deal

Picked Up Indicator Sign 2 sided 12"W x 8.5"H



picked up today.







F.O.B. Greeneville. TN

All Toners

Buy 1, Get 30% Off 2nd

Item	Fits	Wholesale	3 Or
Number	Printer Model	Price	More
TONRM102	HP M102	\$69.99 ea.	\$65.99 ea.
TONRM12W	HP M12W	\$39.99 ea.	\$35.99 ea.
TONRM15W	HP M15 &M29	\$34.99 ea.	\$30.99 ea.
TONR1012	HP 1012 & 1020	\$49.95 ea.	\$45.95 ea.
TONR1505	HP 1505	\$49.95 ea.	\$45.95 ea.
TONR1102	HP 1102	\$49.95 ea.	\$45.95 ea.
TONR2020	Samsung M2020	\$59.95 ea.	\$54.95 ea.
TONR2502	Pantum 2520	\$74.95 ea.	\$69.95 ea.
F.O.B. Greeneville, TN			

Scanner

1 995

Regularly \$69.95

Stop manually entering tracking numbers! Save TONS of labor hours!

Lifetime warranty if used for your PEC Shipping Center



Offers are available while supplies last, or until 6/30/23