

2023 UPS Package Shipping as Part of PEC's National Network of UPS Authorized Shipping Providers & The History Behind Package Express Center, Inc. since 1984

A lot of things have changed in the shipping industry over the last 39 years, when Package Express Center, Inc set-up their first independent retail store in Small Town America - to ship UPS packages for their community:

- UPS's weekly pick-up fee was \$2.45 in 1984.
- The average profit per package was about \$1.25.
- Shippers were issued a printed zone chart to look up a zone and then a rate chart to look up what to charge the customer.
- A store manually wrote down the ship to address, and details of the package, in a logbook that fit 15 packages per page and the UPS driver would take a copy.
- There were only 2 service levels. Red was Next Day Air Service and Brown was ground service.
- There was hardly any "additional accessorial fees added to a package, with the exception of declared value".
- There was no competition for UPS besides the United States Post Office. Federal Express at that time, only handled air packages.
- There were no drop off (RPDO) packages or AP packages. Only retail packages were processed and shipped.
- PEC centers were considered UPS Commercial Counter accounts and UPS stopped setting up retail locations as commercial shippers in March of 2006 – with the exception of PEC Accounts.

The average PEC account has been with PEC Corporate for over 10 years and we still have accounts with PEC that were set up in 1984!

Many changes to the UPS retail Shipping Industry have happened over the past 39 years:

- UPS, over the years, started adding many additional add on fees such as residential charges, dimensional weight charges, rural zip code charges, etc. All these changes made processing a UPS package manually; almost impossible.
- Processing packages using software was the only way to combat the cumbersome process to ship a UPS package. Many accounts hated progressing packages using software due to the lack of employees that knew how to use a computer. Many PEC accounts refused to progress to using software for years.
- UPS also wanted to make sure that the vendors and partners supplying UPS Shipping Software were appropriate, correct, and accurate: so, UPS created guidelines to be able to offer any store UPS Shipping Software – called UPS Certified UPS Ready Approved Software. A company that offers UPS Certified UPS Ready Approved Software, like PEC, must go thru stringent tests and compliance to maintain this UPS certification.

History Behind Package Express Center, Inc. *continued*

Current PEC landscape of PEC Shipping locations offering UPS Services as a UPS Authorized Shipping Provider:

- New & existing locations have added this UPS service to offer to their community and to add additional traffic to their retail location and improve their profits, since 1984.
- PEC locations have seen their drop off packages (RPDO) continue to increase year over year since 2012 – when UPS added our locations to UPS.com as a UPS Service Provider – which drove even more customers into our locations in Small Town America.
- UPS then added a new service, in 2019, in the United States, that PEC stores also could offer – called Access Point Services – where a store becomes the point that UPS drivers and customers direct their packages to be delivered to. PEC has seen a huge increase in our existing account base signing up to these additional UPS services.

2023 Challenges to new and existing stores being a UPS Authorized Shipping Provider with PEC:

- Independent stores have gone thru COVID problems/issues over the last 3 years, labor issues, inflation, supply chain problems and countless other issues in running their store. ***PEC wants to be the company - that a store does not have any service issues with.***
- PEC even helps you with UPS issues and not just PEC questions!
- Yes – PEC still answers their phone with a live person without pushing buttons, and you get instant help. I cannot tell you how many stores have told us this one advantage was priceless. Yes – we know your stores are busy and want an answer ASAP and PEC provides this.
- PEC also offers an email address: info@packageexpresscenters.com that is replied to ASAP and you do not even need to call PEC if you don't want to.
- Training employees is a huge issue at store level and PEC has developed all the training PowerPoint presentations, webinars, training booklets, flow charts, reference materials and UPS materials any of your store staff can access 24/7 for training new or existing employees as needed.

What will 2023 bring to our National Network of UPS Authorized Shipping providers:

- Continued growth with RPDO packages - these monies are rebated back to you quarterly for accepting these packages into your store.
- Continued growth in Access point packages into your store as UPS strives to have less theft and loss with residential deliveries, also rebated back quarterly for accepting these packages.
- Well trained stores will see an increase in retail packages, if store is promoting their UPS services beyond relying on UPS.com and signage as their only promotions.
- More stores offering International Shipping Services to their customers. Yes – your store employees need to be trained to do so, but UPS and PEC have made this process easier to accomplish and the average profit on these packages are over \$ 23.00 per package.

Bottom Line:

Increase Traffic & Improve Profits by Offering UPS Services that include “processing & shipping” Retail packages and accepting RPDO and AP packages for your community in Small Town America.

*From Package Express Centers,
We hope you have a great peak shipping
season and an even greater 2023!*



2022 Year-End Holiday Schedule

2022 Holiday Season Recommended Last Days to Ship For Dec. 24 Delivery

U.S. DOMESTIC ¹	
SHIPPING VIA	SHIP DATE
UPS® Ground shipping	Check ups.com/ctc for details
UPS 3 Day Select®	Dec. 20
UPS 2nd Day Air® services	Dec. 21
UPS Next Day Air® services	Dec. 22

U.S. TO CANADA ¹	
SHIPPING VIA	SHIP DATE
UPS® Standard services <i>(From the 48 contiguous states only)</i>	Check ups.com/ctc for details
UPS Worldwide Expedited®	Dec. 19
UPS Worldwide Express® services	Dec. 22

U.S. TO MEXICO ¹	
SHIPPING VIA	SHIP DATE
UPS® Standard services <i>(From the 48 contiguous states only)</i>	Check ups.com/ctc for details
UPS Worldwide Expedited®	Dec. 19
UPS Worldwide Express® services	Dec. 21

U.S. TO OTHER DESTINATIONS

For last days to ship from the U.S. to other international destinations, please visit Calculate Time and Cost at [ups.com/ctc](https://www.ups.com/ctc).

¹Shipments to certain destinations may take longer. Check [ups.com/ctc](https://www.ups.com/ctc) for details.

THANKSGIVING

Wednesday, Nov. 23

Normal pickup and delivery service. All UPS Next Day Air® packages picked up today will be scheduled for delivery on Friday, Nov. 25. UPS 2nd Day Air® packages picked up today will be scheduled for delivery on Monday, Nov. 28 (except those processed and labeled for delivery on Saturday, Nov. 26).

Thursday, Nov. 24, Thanksgiving Day (UPS Holiday)

No UPS® pickup or delivery service. UPS Express Critical® service is available. Call 1-800-714-8779 or visit [upsexpresscritical.com](https://www.ups.com/upsexpresscritical.com).

Friday, Nov. 25

Normal pickup and delivery service.

CHRISTMAS

Monday, Dec. 19

Normal pickup and delivery service.

Tuesday, Dec. 20

Normal pickup and delivery service. This is the last day to ship UPS 3 Day Select® packages for delivery on Friday, Dec. 23.²

Wednesday, Dec. 21

Normal pickup and delivery service. This is the last day to ship UPS 2nd Day Air® packages for delivery on Friday, Dec. 23. UPS 3 Day Select® packages picked up today will be scheduled for delivery on Tuesday, Dec. 27.^{2,3}

Thursday, Dec. 22

Normal pickup and delivery service. This is the last day to ship UPS Next Day Air® packages for delivery on Friday, Dec. 23.³

Friday, Dec. 23

Normal pickup and delivery service.³

Saturday, Dec. 24, Christmas Eve

Normal delivery service. Pickup service available only for Air and international Air* packages if prearranged by Wednesday, Dec. 21. UPS On-Call Pickup® service and UPS® Drop Box locations are available for Air and international Air packages. UPS Next Day Air® packages picked up today will be scheduled for delivery on Tuesday, Dec. 27.

Monday, Dec. 26, Christmas Day (UPS Holiday)

No UPS® pickup or delivery service. UPS Express Critical® service is available. Call 1-800-714-8779 or visit [upsexpresscritical.com](https://www.ups.com/upsexpresscritical.com).

NEW YEAR'S

Tuesday, Dec. 27

Normal pickup and delivery service.

Wednesday, Dec. 28

Normal pickup and delivery service.

Thursday, Dec. 29

Normal pickup and delivery service. UPS 2nd Day Air® packages picked up today will be scheduled for delivery on Tuesday, Jan. 3. UPS 3 Day Select® packages picked up today will be scheduled for delivery on Wednesday, Jan. 4.

Friday, Dec. 30

Normal pickup and delivery service. This is the last day to ship UPS Next Day Air® packages for delivery on Saturday, Dec. 31 with a UPS On-Call Pickup®, a UPS SmartPickup®, or other prearranged, scheduled pickup, or by tendering a shipment at a The UPS Store® location or a UPS Authorized Service Location.

Saturday, Dec. 31, New Year's Eve

Delivery of UPS Air and international Air* packages only. Pickup service available only for Air and international Air* if prearranged by Thursday, Dec. 29. UPS On-Call Pickup® service and UPS® Drop Box locations available for Air and international Air* packages. UPS Next Day Air® packages picked up today will be scheduled for delivery on Tuesday, Jan. 3.

Monday, Jan. 2, New Year's Day (UPS Holiday)

No UPS® pickup or delivery service. UPS Express Critical® service is available. Call 1-800-714-8779 or visit [upsexpresscritical.com](https://www.ups.com/upsexpresscritical.com).

Tuesday, Jan. 3

Normal UPS® pickup and delivery service resumes.

²Shipments to certain destinations may require an earlier shipping date. Please check [ups.com/ctc](https://www.ups.com/ctc) for the most up-to-date transit times.

³Saturday delivery options may be available for certain shipments to certain destinations, for delivery on Saturday, Dec. 24.

Notes

* References to "UPS Air and International Air" packages include UPS Next Day® Early, UPS Next Day Air®, UPS Next Day Saver®, UPS 2nd Day Air A.M.®, UPS 2nd Day Air®, UPS Worldwide Express Plus®, UPS Worldwide Express®, UPS Worldwide Saver®, and UPS Worldwide Expedited®.

Visit [ups.com/tariff](https://www.ups.com/tariff) for the UPS Tariff/Terms and Conditions. The information contained in this schedule and all service guarantees are subject to change.

Packages exceeding UPS weight or size requirements are not accepted for transportation.

January Specials

Dell Desktop Computer

Refurbished
Windows 10 Pro
SSD – 237 GB
CPU – i5
RAM – 8 GB

\$349⁹⁵



30 days warranty if not used for PEC Shipping Center.
Lifetime warranty if used for your PEC Shipping Center

F.O.B. Greenville, TN

All Toners



Toner Cartridges

Item Number	Fits Printer Model	Wholesale Price	3 Or More
TONRM102	HP M102	\$69.99 ea.	\$65.99 ea.
TONRM12W	HP M12W	\$39.99 ea.	\$35.99 ea.
TONRM15W	HP M15 & M29	\$34.99 ea.	\$30.99 ea.
TONR1012	HP 1012 & 1020	\$49.95 ea.	\$45.95 ea.
TONR1505	HP 1505	\$49.95 ea.	\$45.95 ea.
TONR1006	HP 1006	\$39.99 ea.	\$35.99 ea.
TONR1102	HP 1102	\$49.95 ea.	\$45.95 ea.
TONR2020	Samsung M2020	\$59.95 ea.	\$54.95 ea.

F.O.B. Greenville, TN

Scanner



\$59⁹⁵

Regularly \$69.95

Stop manually entering tracking numbers! Save TONS of labor hours!

Lifetime warranty if used for your PEC Shipping Center

F.O.B. Greenville, TN

What will YOU choose?



Authorized Service Provider

Do you have a QR code for an Amazon return?

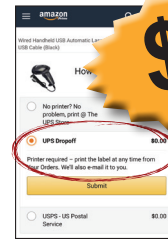
We are happy to take your return packages, however you must choose the option to print the label.

There is an option to email the label so you can print anywhere. Just email the label to our store and we will print it for you.

This not only applies to Amazon returns but to others such as:

- Cell Phones (AT&T, Verizon, Sprint, etc.)
- Cable/Satellite (Comcast, Xfinity, Dish, DirectTV, etc.)

Anytime you need to return an item, be sure to ask for a shipping label instead of a QR code and we will be happy to assist you.



Already submitted a return using the QR Code?

Log into your Amazon account and cancel the return using the QR Code. Go back and request the return with a UPS label. Email the label to our store and

\$29⁹⁵ EACH

1 sided
24"W x 36"H
\$39.95
Regular price

We DO NOT accept QR codes

\$29⁹⁵ EACH



At This Location

UPS Authorized Service Providers cannot accept QR codes. You may change your request from a QR code to a label for acceptance at this location.

1 sided 24"W x 32"H
\$39.95 Regular price



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SHIPPING & HANDLING POLICY - FREE SHIPPING on retail product orders of \$75 or more (does not include equipment or signs). **HANDLING FEE:** Orders less than \$75 are subject to a flat handling fee of \$9.95. **SHIPPING ON ALL EQUIPMENT & SIGNS:** All equipment, including computers, monitors, printers & scales, and all signs are shipped F.O.B. Greenville, TN and billed to your UPS Account.