

Overall, This Year And What To Expect In The Next 90 Days

PEC's National network of UPS Shipping locations in independent retail locations in Small Town America experienced large overall package growth in the past couple of years due to COVID and it's effects. In the first 6 months of 2022, PEC Corporate is seeing that retail package volume is leveling off and we are expecting this pre-COVID retail package level trend to continue over the next 6 months.

While this retail package trend has been great and we think will continue, drop off packages (RPDO) continue to increase each month and each year due to online purchases, though they may not increase as greatly as they did during the pandemic. E-commerce is not going away and this is what is accounting for the large increase of drop off packages coming into stores. *UPS did a study a couple of years ago in which their findings showed that over 30% of drop off package customers are also buying something while they are in the store.

The next package type is the new AP packages coming from new Access Point locations. PEC now has over 50% of their National Network that have signed up to be an Access Point location for their community. These types of packages are the packages that drivers are bringing to their local PEC Authorized Shipping Provider for customers to pick-up from their store location for their community. UPS's Corporate goal is to have all areas of the United States have an Access Point in all cities and communities – large and small. AP location

acceptance of packages protect people from having their packages stolen from their porch or front door, protects the package from the elements and UPS has proof the customer actually received their package. UPS now has over 20,000 AP locations in the US and growing every day.

In the next 90 days, you can expect normal retail volume and increases in RPDO, as has been the trend and more AP packages based on normal growth of a new service. If your location has not signed up to also become an Access point location – we encourage you to look into doing so. *If you do not add this feature to your existing PEC Shipping location, UPS can add AP services to someone else in your community and AP locations can also accept RPDO packages.

Bottom Line: Your store has 90 days to prepare for 4th quarter shipping for 2022. Incorporating "Ship where you shop" into your existing advertising, Google listing, store website and social media are so important and so low cost to market this service to bring in customer traffic. Making sure you have one exterior and one interior sign for this service, making sure all your employees know how to help a UPS shipping customer, and getting ready for the next 6 months of shipping via UPS for your community should be high on your checklist. And how hard is it to change your live store greeting or automated message to: "Hanover Hardware & UPS Shipping – How may I help you?"

Scan, Scan, Scan

You are using a scanner at your PEC "Package Processing & Shipping Center" right? The amount of time saved compared to typing in tracking numbers is astronomical! The number of headaches saved from typos is innumerable. Package Express Centers believes every single one of our accounts should be using a scanner for drop off purposes. Our software should work with an existing scanner in the store if you want to give that a test drive. Package Express Centers also has an amazing scanner available this month on special for \$39.95. This scanner is not only a rechargeable wireless scanner, but it is also covered by Package Express Centers Maintech Warranty. This



warranty is as good as it gets, as long as you are a PEC shipper PEC will continue to tech support/replace your purchased scanner. So, you have a scanner, but QR codes got you down? Well PEC has a brand-new sign/printable PDF available just for that! The sign is available for just \$24.95! This new sign promptly, yet firmly informs your customer base about QR codes and your non-acceptance of them. Don't waste time on QR codes if you don't have the time. If you would like a printable PDF format of the new sign instead just email us at info@packageexpresscenters.com letting us know that and we will email you right back!



All New UPS Branded Promotional Marketing Materials Available **ONLY** from PEC Corporate

3 foot Horizontal
2 sided 36"W x 17"H
\$35.00 Regular price



Authorized Service Provider

\$29⁹⁵

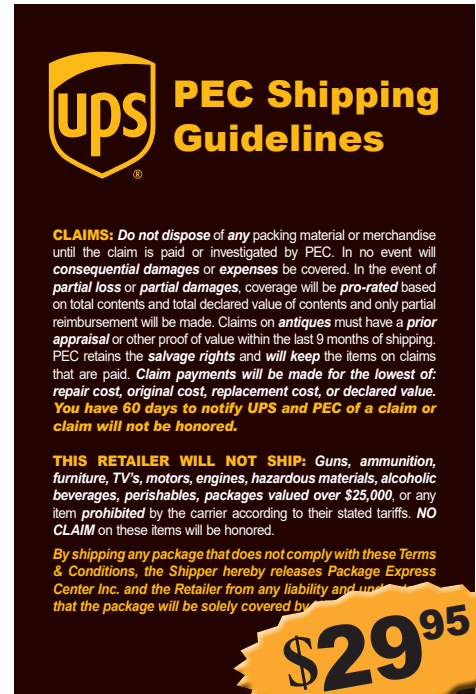
Promotional Buttons
Worn by your employees can make customers aware that you ship.



2.25" diameter plastic pin-on buttons

6 - \$9.95
12 - \$14.95
20 - \$19.95

2 foot Vertical
2 sided 24"W x 36"H
\$35.00 Regular price



ups PEC Shipping Guidelines

CLAIMS: Do not dispose of any packing material or merchandise until the claim is paid or investigated by PEC. In no event will consequential damages or expenses be covered. In the event of partial loss or partial damages, coverage will be pro-rated based on total contents and total declared value of contents and only partial reimbursement will be made. Claims on antiques must have a prior appraisal or other proof of value within the last 9 months of shipping. PEC retains the salvage rights and will keep the items on claims that are paid. Claim payments will be made for the lowest of: repair cost, original cost, replacement cost, or declared value. You have 60 days to notify UPS and PEC of a claim or claim will not be honored.

THIS RETAILER WILL NOT SHIP: Guns, ammunition, furniture, TV's, motors, engines, hazardous materials, alcoholic beverages, perishables, packages valued over \$25,000, or any item prohibited by the carrier according to their stated tariffs. NO CLAIM on these items will be honored.

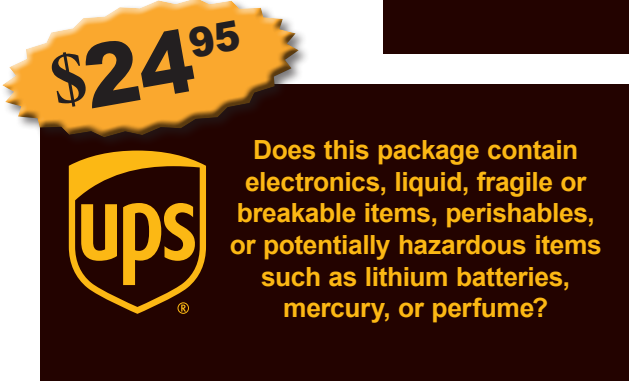
By shipping any package that does not comply with these Terms & Conditions, the Shipper hereby releases Package Express Center Inc. and the Retailer from any liability and undertakes that the package will be solely covered by the carrier.

\$29⁹⁵



\$34⁹⁵

We Ship, Accept Returns & are a Pickup Point for UPS



\$24⁹⁵

ups

Does this package contain electronics, liquid, fragile or breakable items, perishables, or potentially hazardous items such as lithium batteries, mercury, or perfume?

2 foot decal
1 sided 24"W x 12"H
\$30.00 Regular price

6 ft Banner
1 sided 72"W x 17"H | \$60.00 Regular price

Order Today by phone or email!

Reminder: UPS ID Check Requirements

What are the identification requirements for picking up a package from a UPS Access Point location?

One of the following identification requirements must be met when you pick up your package at a UPS Access Point™ location:

- **Option 1:** Present a government-issued photo ID where the last name and full address (including the suite or apartment number, if applicable) on the ID match the last name and full address on the package.
- **Option 2:** Present a government-issued photo ID where the last name matches the last name on the package. If the address on the ID doesn't match the address on the package, please bring proof of residency that matches the address on the package--for example, a current utility bill.
- **Option 3:** Present a government-issued photo ID where the full address or name on the ID matches the full address or name on the package. If the last name or full address doesn't match, you will need to provide the package tracking number to the UPS Access Point representative.
- **Option 4:** Present a government-issued photo ID and your shipper-provided package release code (if required).*

What are the ID requirements for tendering a shipment to UPS?

Consumers who originate and tender a shipment to any retail shipping location are required to show a government-issued photo ID as a form of identification. The photo must match the person tendering the shipment.

This procedure includes all retail shipping locations worldwide, including authorized shipping outlets, alliance and MBE locations, plus The UPS Store® franchisees.

Customers who have already prepared a shipping label--for example, through their business or personal UPS account--are not currently required to present an ID.

Source: <https://www.ups.com/us/en/help-center/sri/access-point-id-requirements.page>

All New Dropoff Package Options!

The all new drop off (RPDO) package upload system provides additional options for customer receipts. Of course, you can still choose to print a receipt like you always have, but there are new options, supported by UPS directly, to text and/or email your customer a receipt along with the tracking information. All 3 of these choices are optional, independent of each other, and completely free. These new features are a fantastic way to provide proof of service for your customer while also saving on printer toner. To ease any concerns for your customers, the phone numbers and email addresses you accept are not saved by PEC or UPS for any marketing purposes. UPS does not save this data for the tens of thousands of retail shippers and over 20,000 AP locations on their UPS servers.

Please select how you want your receipt.

Printed Emailed Cell Text Message

Submit

No Receipt

Please select how you want your receipt.

Printed Emailed Cell Text Message

Email:

Cell #:

Submit

No Receipt

August Specials

Dell Desktop Computer

Refurbished
Windows 10 Pro
SSD – 237 GB
CPU – i5
RAM – 8 GB

\$379⁰⁰



Maintech Coverage as long as you are part of our National Network of UPS Authorized Shipping Providers (excludes OS upgrades and viruses)

F.O.B. Greenville, TN

ALL NEW

Tired of explaining that you cannot accept those QR codes?
Let the sign do the talking!

\$24⁹⁵

We DO NOT accept QR codes



At This Location

UPS Authorized Service Providers cannot accept QR codes.
You may change your request from a QR code to a label for acceptance at this location.

QR Code Not Accepted sign

1 sided 24"W x 32"H

\$39.95 Regular price

All Toners

25% OFF

Toner Cartridges

Item Number	Fits Printer Model	Wholesale Price	3 Or More
TONRM102	HP M102	\$69.99 ea.	\$65.99 ea.
TONRM12W	HP M12W	\$39.99 ea.	\$35.99 ea.
TONRM15W	HP M15 &M29	\$34.99 ea.	\$30.99 ea.
TONR1012	HP 1012 & 1020	\$49.95 ea.	\$45.95 ea.
TONR1505	HP 1505	\$49.95 ea.	\$45.95 ea.
TONR1006	HP 1006	\$39.99 ea.	\$35.99 ea.
TONR1102	HP 1102	\$49.95 ea.	\$45.95 ea.
TONR2020	Samsung M2020	\$59.95 ea.	\$54.95 ea.

Scanner



\$39⁹⁵

Why waste time keying in drop-off packages when you can scan them, plus avoid mistakes.

F.O.B. Greenville, TN



P.O. Box 1178 Greenville, TN 37744
Phone: (800) 274-4732 Fax: (800) 570-0683
www.packageexpresscenters.com

SHIPPING & HANDLING POLICY - FREE SHIPPING on retail product orders of \$75 or more (does not include equipment or signs). **HANDLING FEE:** Orders less than \$75 are subject to a flat handling fee of \$7.95. **SHIPPING ON ALL EQUIPMENT & SIGNS:** All equipment, including computers, monitors, printers & scales, and all signs are shipped F.O.B. Greenville, TN and billed to your UPS Account.